

Matthew “Matt” Young, MBA

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Appreciation E-Mails

“Matt has been doing an incredible job down here with us. In working with him, the response across the board from all of our guys has been tremendously positive, and certainly a stark contrast to the way things have been in the past. It’s just very refreshing to hear positive things from all of our guys. Needless to say, everyone is very excited and enthusiastic, and I’m extremely confident Matt’s help is going to continue paying dividends for all of us in the coming years.”

Owner – Bill Spitzer & Associates

“Thank you for the information and the offer to provide a seminar at our office. I will take you up on the offer since our mechanical and construction group can benefit from it. Since Facility, Design-build (FDB) portion of Leidos is being acquired by Haskell and our FDB division will be named Benham a Haskell Company, I will wait until the transition is completed and schedule a time for a meeting early May. Your seminar was very beneficial to us since we specify your product on almost all of our projects, it is good learn all the details from installation aspects, and this will help during our design phase to consider what will work in the field.”

Group Manager of Engineering – Leidos Engineering

“Thanks Matt. Your presentation on PRC-100 last Friday morning was excellent. No one has ever explained to us that we had a product quality advantage over the other guys that I am aware of. Thanks much for drawing this to our attention. This can be a definite sales tool. Thanks so much for keeping everybody informed. It looks like you are starting to get some traction. It is going to be fun to work with someone who gets it.”

Consultant for Grouting Industry

“Thanks and good meeting you. I’m all over the Southeast and Houston area. I light at Baton Rouge office once every two weeks or so.”

Midstream Territory Sales Manager – Dresser-Rand

“Great to hear from you. Hope you had a productive show as well. Not that I want a foundation issue, but I hope paths cross again soon.”

Facility Engineer – ExxonMobil

“I am already getting a lot of positive feedback from people on the line. It was really great stuff. Thank you so much for taking time out of your morning. We get into a lot of issues where we are trying to prevent our subs from shooting themselves in the foot on installs like this, where they argue about why we ask them to do the things we do (“We don’t want to tent” “We can’t wait for the rain, because we are behind schedule” “We want to prep the foundation with a jackhammer” “If I don’t pour to the edge of the foundation, it’s going to look dumb” “The skid is only five feet long! Why do I need an expansion joint”). It is really nice to see what happens in real life after we leave, so we can give our clients the best installation.”

Senior Mechanical Engineer – Burns & McDonnell